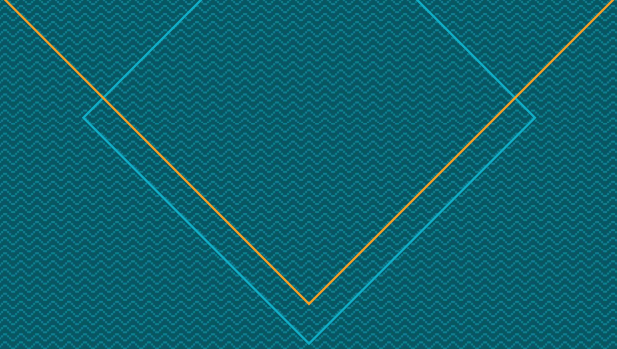




FINOLEX CABLES LTD

EARNINGS PRESENTATION

Q3 – DECEMBER'25

Highlight

Agenda



Top Contributing Product



Key Highlights



Our Key Figure



Segment wise Key Figure -
Q3



Financial Statement



Shareholding Pattern



Profit Bridge

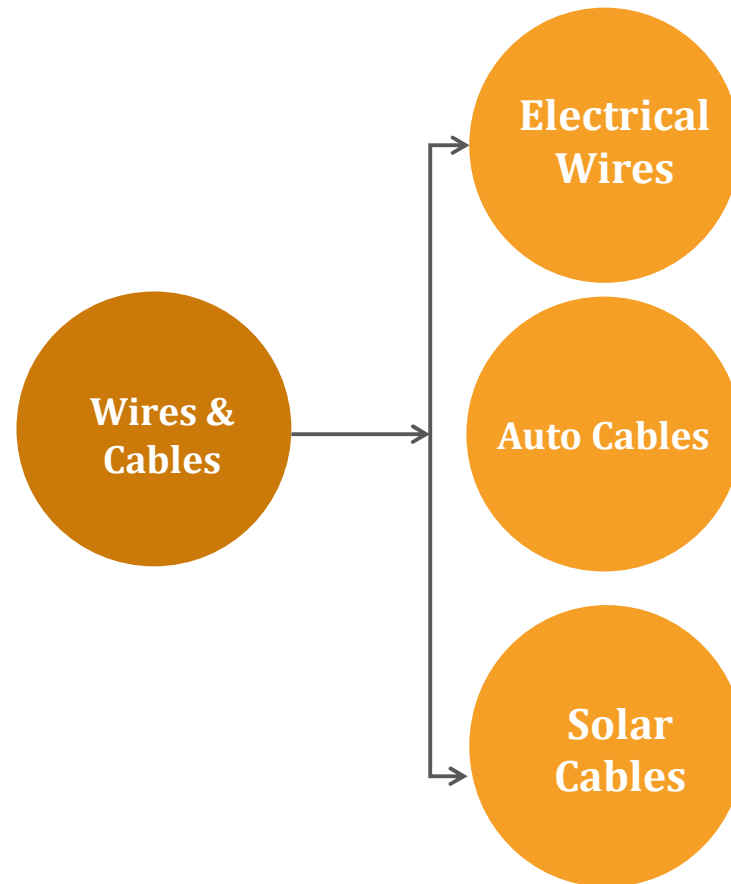


Other Financial Metrics



Product Portfolio

Top Contributing Products



Key Highlights – The fiscal year opened with stable, medium-paced growth

(Rs. In Crore)

Top Line Revenue

Q3 FY 26:- 1,599

35% Y-o-Y

16% Q-o-Q

YTD FY 26:- 4,370

17% Y-o-Y

EBITDA

Q3 FY 26:- 194

12% Y-o-Y

(23)% Q-o-Q

YTD FY 26:- 632

17% Y-o-Y

PAT

Q3 FY 26:- 136

10% Y-o-Y

(27)% Q-o-Q

YTD FY 26:- 462

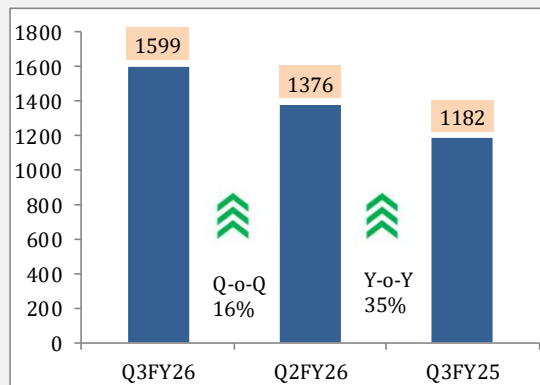
18% Y-o-Y



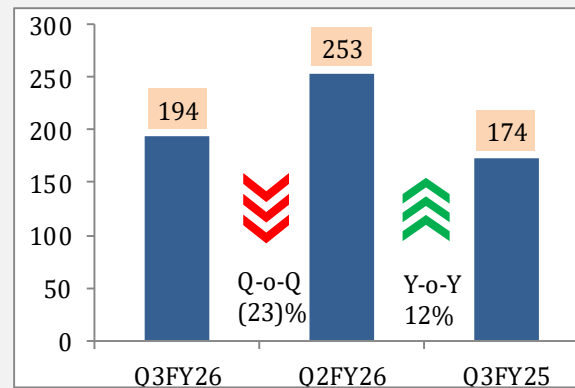
Key Highlights

(Rs. In Crore)

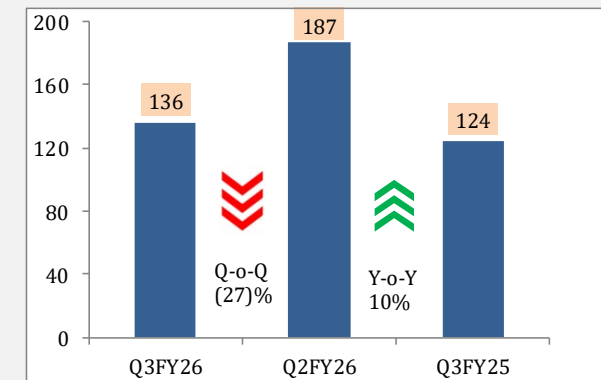
REVENUE



EBITDA



PAT

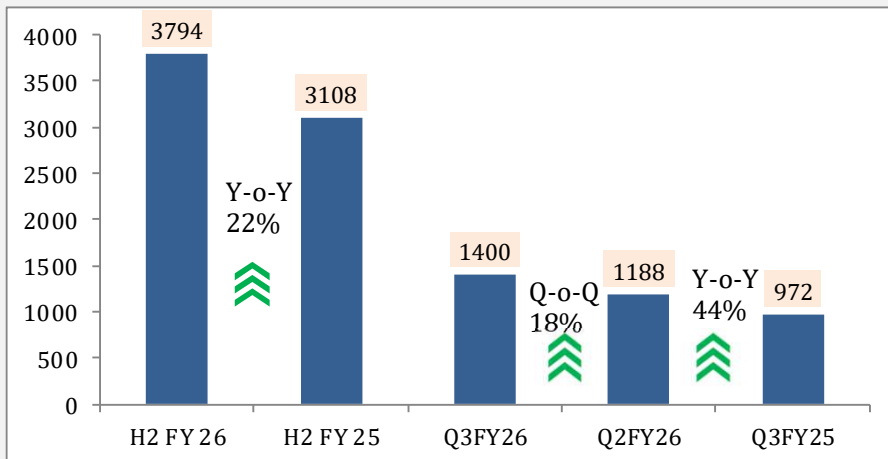


- Revenue for Q3 FY26 stood at Rs. 1,599 Cr, registering a strong 35% YoY growth driven by robust volumes across product categories within Wire a Cable product lines.
- EBITDA margins grew 11% Y-o-Y, reflecting operating leverage benefits; excluding dividend received in Q2, EBITDA margins reflect a 7% Q-o-Q improvement. Additional charge of Rs 6 Cr taken in Q3 towards impact from new Labour Code.
- PAT stood at Rs. 136 Cr – a 10% Y-o-Y improvement.

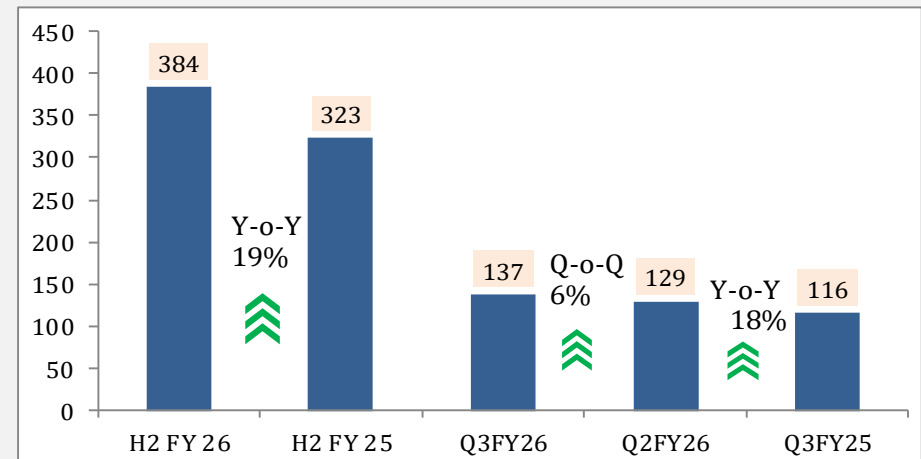
Electrical Cable

(Rs. In Crore)

Revenue



EBIT

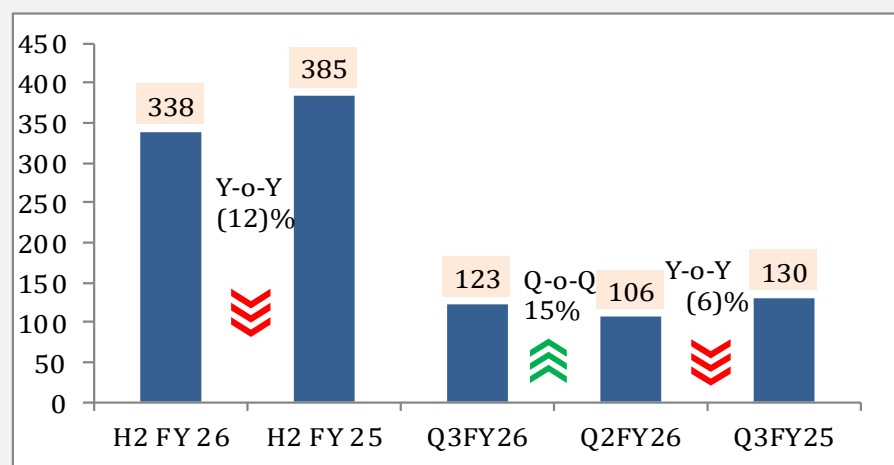


- Electrical Wires delivered strong 28% growth; growth was broad based, across all product lines except for agricultural applications.
- Copper price increases were effectively passed on, protecting margin profile and operating stability.

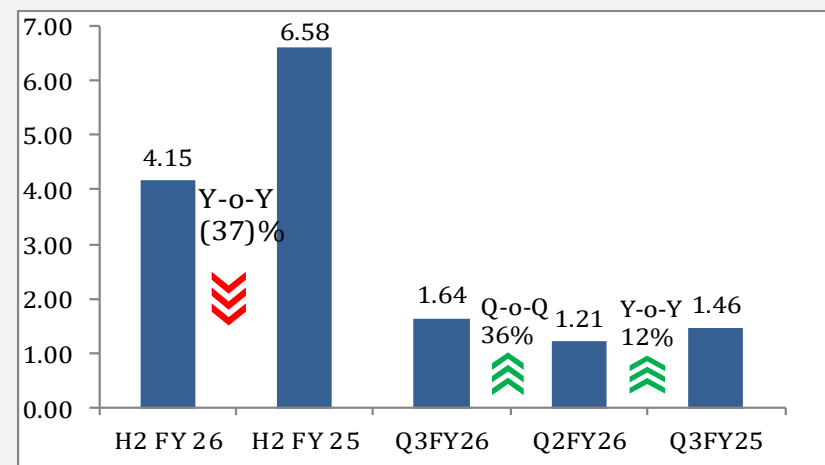
Communication Cable

(Rs. In Crore)

Revenue



EBIT

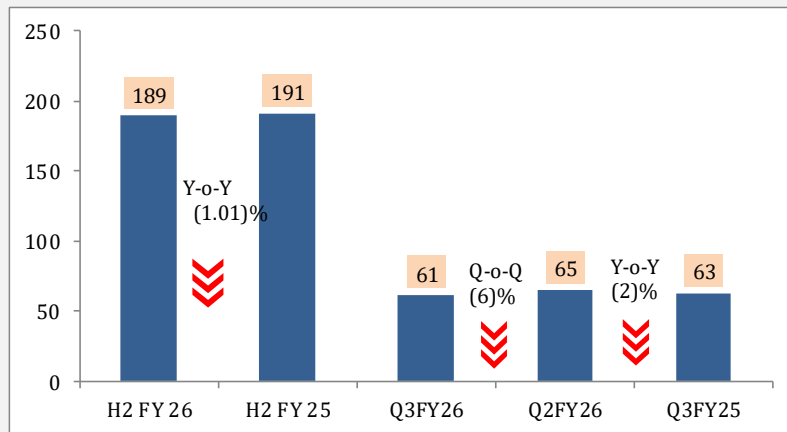


- The Communication Cables segment witnessed mixed performance during the quarter. Volumes of metal-based products were lower compared to the corresponding period last year; however, this was largely offset by strong momentum in Optic Fiber Cables, where volumes registered an impressive 34% growth, underscoring rising data infrastructure demand and the Company's strategic growth positioning in the fiber segment.

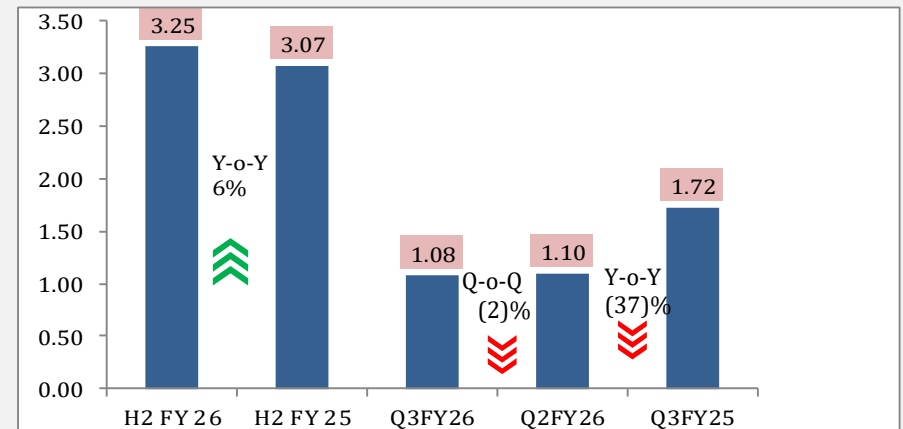
Others

(Rs. In Crore)

Revenue



EBIT



- Volume growth in new product categories was temporarily impacted ahead of the January 2026 energy efficiency norm changes, as trade partners moderated inventory build-up.

Statement of Profit & Loss

(Rs. In Crore)

Particulars	Quarterly						Year to Date			
	Q3FY26	%	Q2FY26	%	Q3FY25	%	YTD 25	%	YTD 24	%
Revenue from Operations	1598.62	100%	1375.79	100%	1182.11	100%	4369.93	100%	3724.31	100%
Other Income	41.37	3%	109.81	8%	44.74	4%	205.30	5%	192.90	5%
Total Income (I+II)	1639.99	103%	1485.60	108%	1226.85	104%	4575.23	105%	3917.21	105%
Expenses										
Cost of material consumed	1358.84	82%	1130.97	80%	1065.85	79%	3632.31	81%	3113.09	81%
Purchase of stock-in-trade	14.91		14.73		15.07		49.99		55.14	
Changes in inventories of finished goods, stock-in-trade and work in progress	(69.01)		(41.01)		(152.21)		(142.67)		(158.83)	
Employee benefits expense	58.49	4%	50.19	4%	47.51	4%	157.10	4%	140.66	4%
Finance costs	0.45	0%	0.44	0%	0.39	0%	1.31	0%	1.17	0%
Depreciation and amortization expense	14.98	1%	14.04	1%	11.73	1%	42.73	1%	34.19	1%
Other expenses	82.55	5%	77.71	6%	76.87	7%	246.39	6%	226.37	6%
Total Expenses (IV)	1461.21	91%	1247.07	91%	1065.21	90%	3987.16	91%	3411.79	92%
Profit before tax (III-IV)	178.78	11%	238.53	17%	161.64	14%	588.07	13%	505.42	14%
Tax expense										
(1) Current tax	34.39	2%	44.99	3%	29.41	2%	110.13	3%	95.12	3%
(2) Deferred tax charge/(credit)	8.42	1%	6.65	0%	8.29	1%	16.26	0%	17.76	0%
Total Tax	42.81	3%	51.64	4%	37.70	3%	126.39	3%	112.88	3%
Profit for the year (V-VI)	135.97	9%	186.89	14%	123.94	10%	461.68	11%	392.54	11%

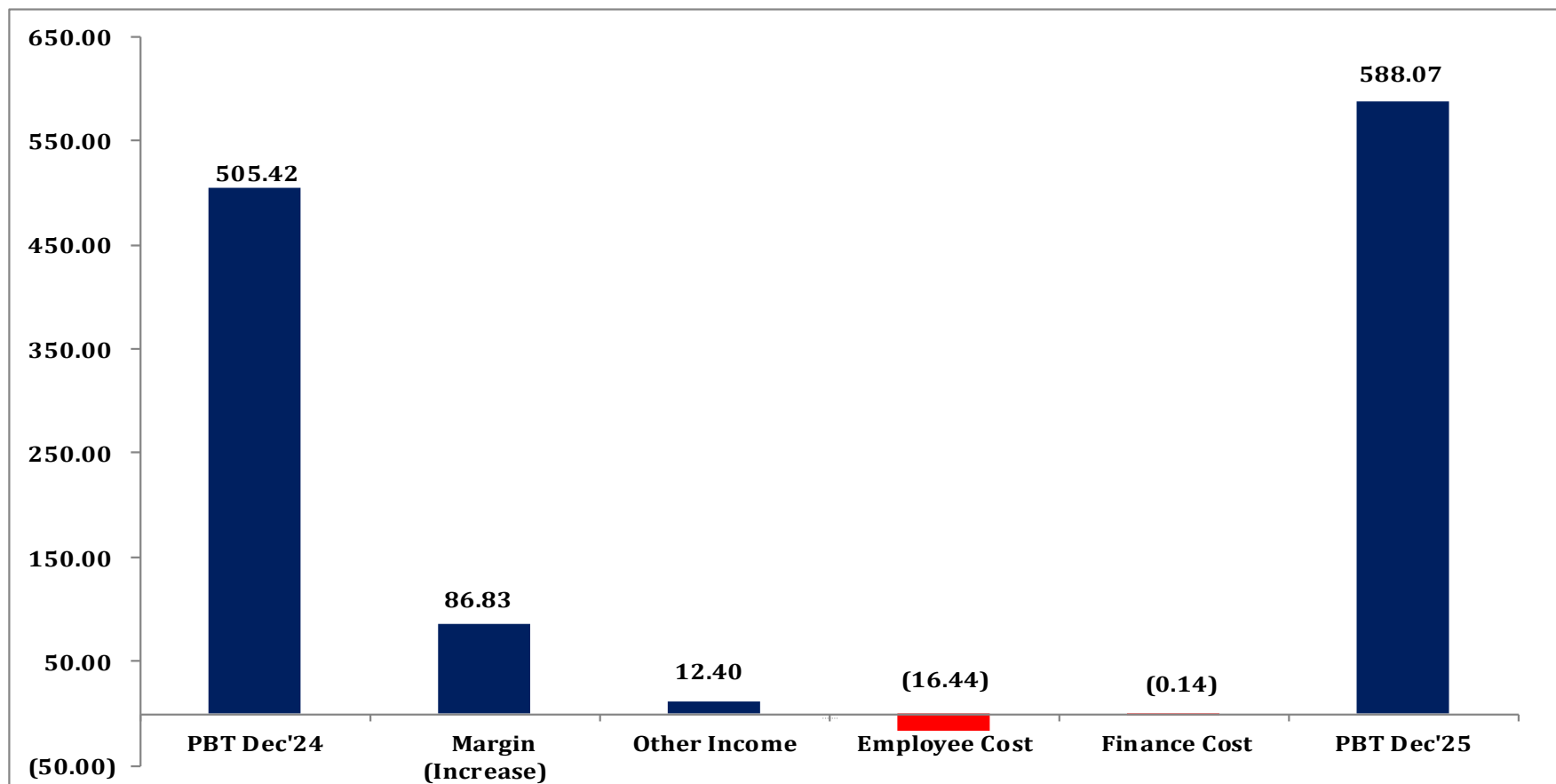
Statement of Asset & Liability

(Rs. In Crore)

		As at 31st Dec 2025	As at 31st Dec 2024			As at 31st Dec 2025	As at 31st Dec 2024
I	ASSETS			II	EQUITY AND LIABILITIES		
	NON CURRENT ASSETS				EQUITY		
	(a) Property, Plant and Equipment	581.97	471.07		(a) Equity Share Capital	30.59	30.59
	(b) Capital Work-in-Progress	307.51	259.54		(b) Other Equity	4919.33	4435.44
	(c) Intangible Assets	0.89	1.00		Total equity	4949.92	4466.03
	(d) Intangible Assets under development	1.84	0.00		LIABILITIES		
	(e) Right of use Asset	17.95	15.49		NON CURRENT LIABILITIES		
	(f) Financial Assets				(a) Financial Liabilities		
	i) Investment in Associate and Joint Ventures	262.76	174.56		i) Borrowings NC	0.80	0.81
	ii) Other Investments	146.96	200.73		ii) Lease Liabilities NC	15.21	13.37
	iii) Other Financial Assets	164.44	57.94		(b) Provisions	18.58	14.67
	(g) Non-Current Tax Assets (net)	19.10	19.07		(c) Deferred Tax Liabilities (Net)	98.27	74.78
	(h) Other Non-Current Assets	45.43	89.54		Total Non Current Liabilities	132.86	103.63
	Total Non Current Assets	1548.85	1288.94		CURRENT LIABILITIES		
	CURRENT ASSETS				(a) Financial Liabilities		
	(a) Inventories	886.16	754.41		i) Borrowings	0.07	0.07
	(b) Financial Assets				ii) Lease Liabilities C	5.17	4.16
	i) Investments	2721.17	2323.82		iii) Trade Payables		
	ii) Trade Receivables	281.32	196.49		(a) Total Outstanding Dues of micro enterprises and small enterprises	38.03	24.67
	iii) Cash and Cash Equivalents	52.31	30.64		(b) Total Outstanding Dues of Creditors other than micro enterprises and small enterprises	258.76	239.58
	iv) Other Bank balances	5.14	55.41		(iv) Other Financial Liabilities	5.30	4.87
	v) Other Financial Assets	0.30	218.19		(b) Other Current Liabilities	100.68	52.03
	(c) Other Current Assets	48.61	60.25		(c) Provisions	11.13	7.99
					(d) Current tax Liabilities (net)	41.94	25.12
	Total Current Assets	3995.01	3639.21		Total Current Liabilities	461.08	358.49
	TOTAL ASSETS	5543.86	4928.15		TOTAL LIABILITY	593.94	462.12
					TOTAL EQUITY AND LIABILITIES	5543.86	4928.15

• Profit Bridge December'25 Vs December'24 •

(Rs. In Crore)



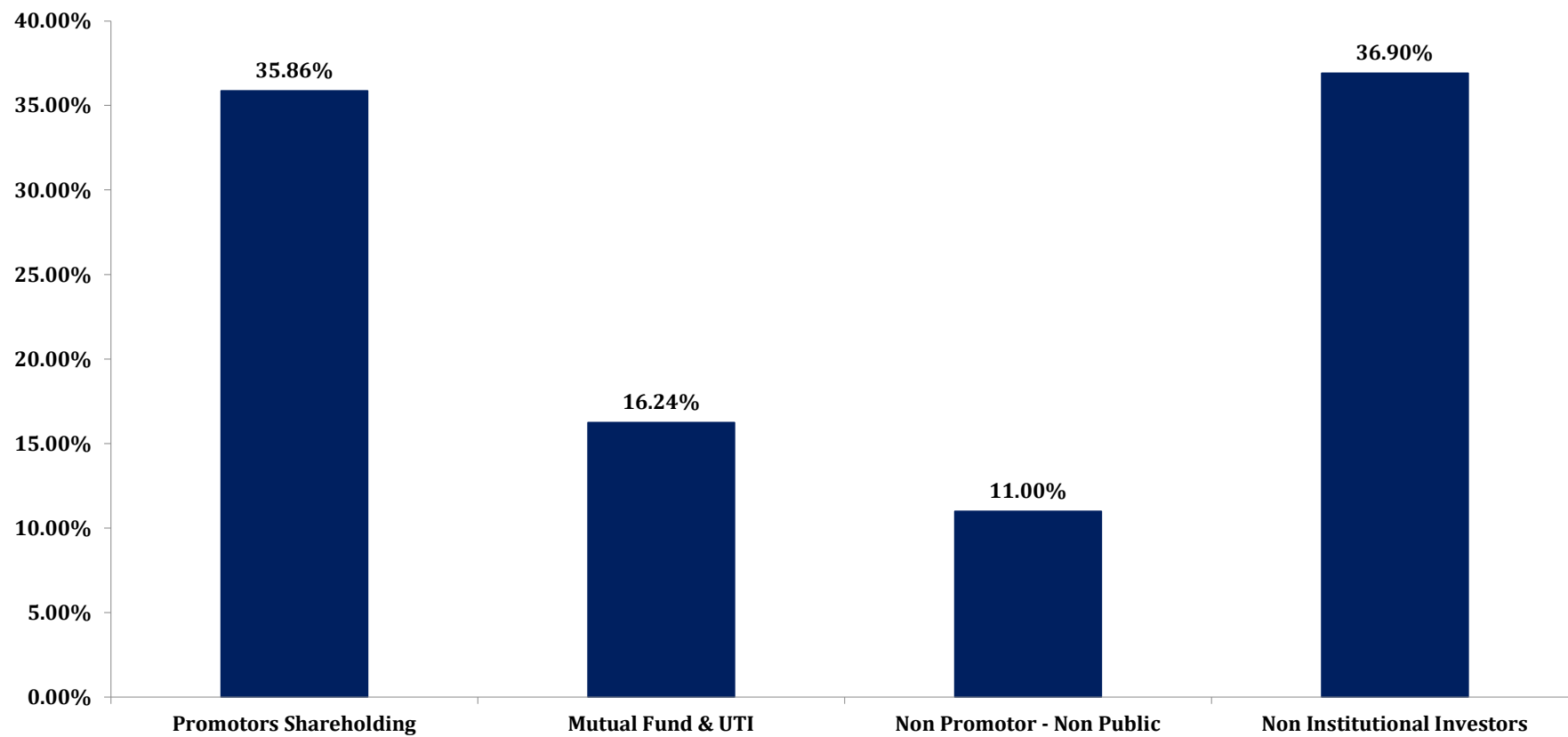
• **Other Financial Matric – December'2025** •

(Rs. In Crore)

Working Capital in days

Particulars	Q3FY25	Q2FY25	Q3FY24	H2FY26	H2FY25
Receivable Days	16	15	18	12	12
Payable Days	17	18	23	15	14
Inventory Days	61	65	69	45	43
Net working Capital Days	40	33	45	29	29

Shareholding Pattern



Our Product Portfolio

WIRES & CABLES

Light Duty Cables



FR PVC Insulated Industrial Cables



FLAMEGARD - Flame Retardant Low Smoke (FR-LSH) Insulated Industrial Cables



FINOGREEN - Halogen Free Flame Retardant (HFFR) Insulated Industrial Cables



3 Core Flat Cables

POWER CABLES



Power & Control Cables

WATER HEATER



Alessandro Instant Water Heater & Immersion Rods

COMMUNICATION CABLES



CCTV Cable



CAT6 LAN Cable



Optic Fiber Cable



Speaker Cable



RG6 Coaxial Cable



Telephone Cable

SWITCHGEAR



Phase Selector DB



SP MCB



4 Pole RCCB



DP MCB Isolater



FP MCB



Single door SPN DB

Our Product Portfolio

LIGHTING PRODUCTS



COB Downlight



LED Bulb



LED PC Panel Square



LED Street Light



LED Spot Light



Track Light



2W Cabinet Light - Round



Flicker Control Concealed Light

FANS



Boomerang NS



Boomerang NS Table Fan



Pedestal Fan



Finfresh - Smasher



Flyneto Ceiling Fan



Fleenor Ceiling Fan



Boomerang Ceiling fan



BLDC Fans-WIGGLE ES

CONDUITS & FITTINGS



Conduit



Inspection Bend

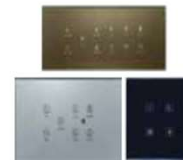


Circular Box-Tee



Coupler

NEW PRODUCT LAUNCHES



Smart Switches



Smart Door Lock



FinoGreen Cable

ACCESSORIES



Ding Dong Bell Selfie



PVC Insulation Tape



Fancy Batten Holder



Spike Guard



Extension Board



3 Pin Multiplug



32A Surface DP

Thank You

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